| Income Floor Calculations for Physicians Without a Two-Year Billing History |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Family Physician Salary Scale, 20172023 MOA | Step 1 |  | Step 2 |  | Step 3 |  |
|  | \$ | 198,724 | \$ | 206,911 | \$ | 215,097 |
| FTE |  | 1 |  | 1 |  |  |
| Income Floor Amount (by FTE) | \$ | 198,724 | \$ | 206,911 | \$ | 215,097 |
| 30\% - Recognition of overhead | \$ | 59,617 | \$ | 62,073 | \$ | 64,529 |
| 10.9\% - additional payment in year one of Income Floor period | \$ | 28,159 | \$ | 29,319 | \$ | 30,479 |
| Year One Total | \$ | 286,500 | \$ | 298,304 | \$ | 310,105 |
| Year Two Total (if billing system not ready Year One Total is carried over) | \$ | 258,341 | \$ | 268,984 | \$ | 279,626 |
| FTE |  | 0.9 |  | 0.9 |  | 9 |
| Income Floor Amount (by FTE) | \$ | 178,852 | \$ | 186,220 | \$ | 193,587 |
| 30\% - Recognition of overhead | \$ | 53,655 | \$ | 55,866 | \$ | 58,076 |
| $10.9 \%$ - additional payment in year one of Income Floor period | \$ | 25,343 | \$ | 26,387 | \$ | 27,431 |
| Year One Total | \$ | 257,850 | \$ | 268,473 | \$ | 279,095 |
| Year Two Total (if billing system not ready Year One Total is carried over) | \$ | 232,507 | \$ | 242,086 | \$ | 251,663 |
| FTE |  | 0.8 |  | 0.8 |  | 8 |
| Income Floor Amount (by FTE) | \$ | 158,979 | \$ | 165,529 | \$ | 172,078 |
| 30\% - Recognition of overhead | \$ | 47,694 | \$ | 49,659 | \$ | 51,623 |
| 10.9\% - additional payment in year one of Income Floor period | \$ | 22,527 | \$ | 23,455 | \$ | 24,383 |
| Year One Total | \$ | 229,200 | \$ | 238,643 | \$ | 248,084 |
| Year Two Total (if billing system not ready Year One Total is carried over) | \$ | 206,673 | \$ | 215,187 | \$ | 223,701 |
| FTE |  | 0.7 |  | 0.7 |  | 7 |
| Income Floor Amount (by FTE) | \$ | 139,107 | \$ | 144,838 | \$ | 150,568 |
| $30 \%$ - Recognition of overhead expenses | \$ | 41,732 | \$ | 43,451 | \$ | 45,170 |
| 10.9\% - additional payment in year one of Income Floor period | \$ | 19,711 | \$ | 20,524 | \$ | 21,335 |
| Year One Total | \$ | 200,550 | \$ | 208,813 | \$ | 217,074 |
| Year Two Total (if billing system not ready Year One Total is carried over) | \$ | 180,839 | \$ | 188,289 | \$ | 195,738 |
| FTE |  | 0.6 |  | 0.6 |  | 6 |
| Income Floor Amount (by FTE) | \$ | 19,234.40 | \$ | 124,147 | \$ | 129,058 |
| 30\% - Recognition of overhead | \$ | 35,770 | \$ | 37,244 | \$ | 38,717 |
| 10.9\% - additional payment in year one of Income Floor period | \$ | 16,896 | \$ | 17,592 | \$ | 18,288 |
| Year One Total | \$ | 171,900 | \$ | 178,982 | \$ | 186,063 |
| Year Two Total (if billing system not ready Year One Total is carried over) | \$ | 155,005 | \$ | 161,391 | \$ | 167,776 |
| FTE |  | 0.5 |  | 0.5 |  | 5 |
| Income Floor Amount (by FTE) | \$ | 99,362 | \$ | 103,456 | \$ | 107,549 |
| 30\% - Recognition of overhead | \$ | 29,809 | \$ | 31,037 | \$ | 32,265 |
| 10.9\% - additional payment in year one of Income Floor period | \$ | 14,080 | \$ | 14,660 | \$ | 15,240 |
| Year One Total | \$ | 143,250 | \$ | 149,152 | \$ | 155,053 |
| Year Two Total (if billing system not ready Year One Total is carried over) | \$ | 129,171 | \$ | 134,492 | \$ | 139,813 |

